Stratexio
Le monde est à vous

Mouvement des **Entreprises** de France
Mouvement des **Entreprises** de France International
OSCI — LES ACCÉLÉRATEUR DU DÉVELOPPEMENT INTERNATIONAL
CHAMBRE DE COMMERCE ET D'INDUSTRIE
FRANCE INDUSTRIE

CATALOGUE DES OFFRES
CONSORTIUM I.T.

Against a backdrop of infrastructure digitization, the consortium's objective is to promote a broad and coherent offering of products and services for the IT sector worldwide.

- **Accelerate each other's visibility at trade shows**
- **Share sales leads**
- **Access international tenders and projects**

Build and promote a comprehensive range of complementary solutions, and gain an edge over foreign competitors.

Company : ZENCONNECT
Represented by : Olivier MARNAC
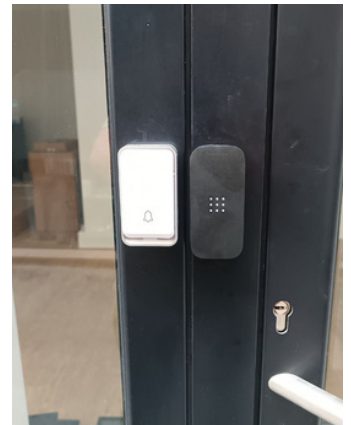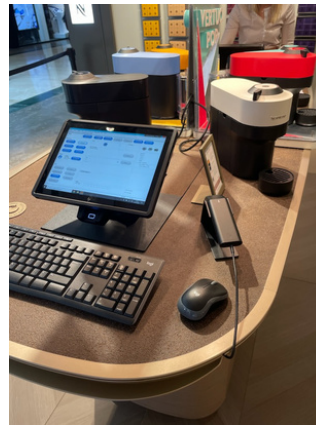**Website : www.zenconnect.fr**

Business overview :

Founded in 2012, Zenconnect specializes in IT network integration, WiFi, telecom & SD-WAN, cybersecurity, IoT, and cloud.

Zenconnect supports its customers in their modernization and digitalization projects, so that they can focus on their businesses, lower their costs by rationalizing their IT, and increase their business steering through innovative solutions.

Zenconnect's solutions and services are aimed at all business sectors, including Franchises/Retail, Industry & Transportation, Services, French Tech, Education, Hospitality, and Public Sector.

Creation date : 2012
Location : 233 rue Etienne Marcel, 93100 Montreuil)

Turnover : 11 M€
Export turnover : 1 M€
Staff : 60 people

Export zones : Europe, Maghreb, North America, Middle-East

Projects et achievements :

- Shangri-La
- Novotel
- Pullman
- Groupe Bertrand hôtellerie

Business overview :

Enable you to use your files and personal data while ensuring your continuity and peace of mind by complying with the RGPD.

Since 2007, ACTECIL has been committed to designing the mandatory technical and legal processes and documentation required by the RGPD (General Data Protection Regulation), software, training, audits, certifications, website and e-commerce compliance, AI, etc., for the economic and institutional world, in order to have an operational information system, offering the possibility of exploiting the files and personal data that make them up.

Whatever the size, structure, field of activity or geographical catchment area, so-called personal information such as the contact details of prospects, customers, prescribers, partners, etc. is required, collected and used on a daily basis for the company's operations. It is also used in connection with the company's international expansion.

In 2024, 156 out of 218 countries regulated the use of personal data, and when setting up in or from a country, the use of a local representative or subcontractor implies that these restrictive rules must be taken into account as soon as possible, to secure and actively contribute to the development of the installation in the chosen zone or country, and this number of countries is increasing every year!

Creation date : 2007
Location : Strasbourg, FRANCE

Turnover : N/C
Export turnover : N/C
Staff : 77 people

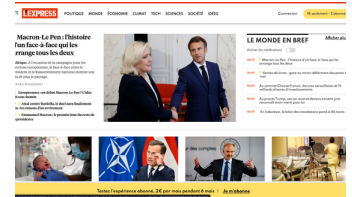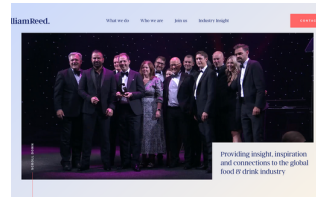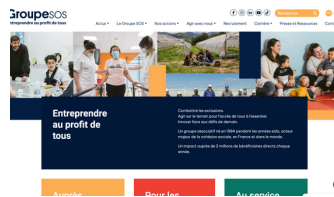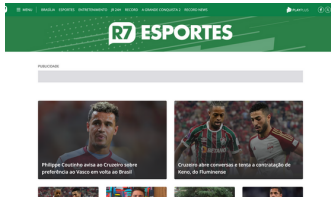**Export zones : Europe and Worldwide**

Projects et achievements :

- Ensuring and maintaining compliance of the Business World with RGPD requirements in France and in the European countries where we are represented.
- Team training and awareness-raising
- Support for exporting companies as International RGPD Project Manager to transcribe the Group's Privacy Policy and all processes in the target countries, providing local resources for RGPD Governance Compliance Implementation and Maintenance.
- Updating e-commerce sites in line with local legislation specific to each country
- Supervision of cross-border data flows in connection with the provision or processing of employees' personal data (HR, Payroll, intra-group transfers, etc.)
- RGPD framework for services provided from countries outside the European Union

Business Overview :

Digital Agency building custom internal business applications with no/low-code/AI and large media websites using headless CMS.

Creation date : 2020
Place : Paris, London et Kiyv

Turnover : 4 M€
Export Turnover : 3 M€
Staff : 50 people

Export areas : Brazil, USA, UK, Irlande, Dubai, Japan

Projects & achievements :

- Réalisation d'un ERP complet pour le concepteur de meubles - https://www.jolydesign.com/en/home/
- Réalisation d'un ERP de gestion de suivi des prisonniers pour le Groupe SOS
- Réalsiation d'un outil de case management pour la Travel Medical Assistance (dans le monde de l'assurance)
- Réalisation du site des applications de - https://www.lexpress.fr/
- Migration de CMS de tous les 30 sites du groupe Record TV (chaine N°2 du Bresil) - https://record.r7.com/
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Company : CMS (Convergence Managed Services)
Represented by : Guillaume SIMIAN
Website : www.cms-france.net

Business Overview :

CMS is a French company specializing in tailor-made cloud management and managed hosting.

CMS was created in 2001 by Jean-Marc Isola following the spin-off of the outsourcing division of the operator Cable & Wireless.

We are proud to provide high quality services to our customers for over 20 years. Our team of passionate experts is dedicated to offering tailor-made solutions to meet the specific needs of our clients, allowing them to concentrate fully on their core business.

We offer a robust and secure hosting infrastructure, spread over two datacenters in Ile de France, guaranteeing the availability, performance, security and backup of hosted applications.

The CMS outsourcing service is based around 24/7 supervision of all services, proactive maintenance of the various systems and personalized support with a responsive and competent team always attentive to customers.

We ensure the continuity of managed services 24 hours a day, 7 days a week. CMS offers the latest cybersecurity solutions relying on the largest publishers.

CMS continually invests in the latest technologies to deliver innovative, cutting-edge solutions.

Creation date : 2001
Place : Meudon la forêt - France

Turnover : 2,5 M€
Export Turnover : 200 K€
Staff : 9 people

Export areas : Europe et Africa

Projects & achievements :

- Bouygues SA : Site institutionnel
- INSEP : Sport Datahub et Portail des Sportifs
- Secours Catholique : Gestion du SI
- Colas&vous : Site institutionnel
- FEI : Site Web (Suisse)
- Foncière Logement : Gestion du SI
- Easyvoyage : Gestion du site Web
- Panapress : Gestion du site Web. (Sénégal)

Company : ATI4 GROUP
Represented by : Franck VANDAMME
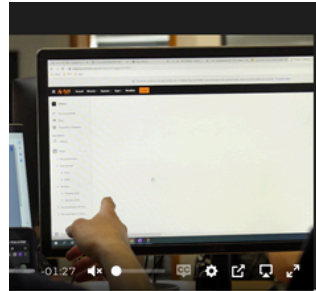**Website : www.ati4group.com**

Business Overview :

ATI4 Group is an e-commerce agency: we advise, train, and support our clients in their digital strategy focused on online sales.

We create e-commerce platforms that enable our clients to sell their products worldwide. Driven by over 40 experts and supported by 6 internal teams, we successfully tackle a diverse range of projects, with the B2B sector significantly accounting for more than 75% of our projects.

Our clients operate in various fields such as industry, pharmaceuticals, and retail, each expressing a variety of needs both in France, across Europe, and internationally.

Expertise, passion, and collaboration are the values our teams embody daily in their projects, and these are the values that define us! Our positioning is simple: we are passionate and expert in e-commerce.

Creation date : 2020
Place : Strasbourg (France)

Turnover : 3 M€
Export Turnover : 1 M€
Staff : 50 people

Export areas : Worldwide

Projects & achievements :

Business Overview :

Network, security and infrastructure consulting firm and network and security integrator

Creation date : 2018
Place : Rueil-Malmaison (France)

Turnover : 2 M€
Export Turnover : N/C
Staff : 25 people

Export areas : Morocco

Projects & achievements :

Public sector

IT network audit project for a public institution in Paris. The site had not been in operation for several years, and most of the equipment had become obsolete, so a network audit was necessary.
Rack audit // Switch audit (IP, Vlan, routing...) // Audit of firewalls // Audit of copper/fiber connections // Audit of WIFI terminals // Creation of a file of recommendations with classification (importance, urgency, difficulty) // Installation of Meraki routers // Installation of new Aruba WIFI terminals // Creation and configuration of VLANs // Configure switch ports // IT support

Energy sector

Primary customer requirement: Drafting and analysis of an official technical document
Neywork responded to this customer by first offering to send him the documents in their possession.
Based on the documents and their analysis, a network and security audit was undertaken. A question-and-answer session was organized to refine the data in our possession.
Our team of experts produced an audit document and recommendations.
The customer validated the proposed recommendations.
We took over the drafting of the document, including a teleworking charter, a byod, an entry/exit sheet and awareness training.
Following on from the recommendations, we are making progress on configuring their core network with a cloud-based next gen solution, installing the necessary hardware (cabling and racks), helping them install a cloud proxy to secure all their workstations, regardless of where each user is working, and setting up a secure digital directory.

Energy sector
We worked with a fast-growing energy start-up. The company grew from 20 employees in the first year, to 300 after 2 years. We supported them in the creation of their IS infrastructure. Sizing, scalability and security were the watchwords of the support project. We put in place a number of measures, including a scalable, high-performance and secure local network, a physical hosting infrastructure that met the security requirements of the customer, and storage and backup systems to prevent any loss of data.
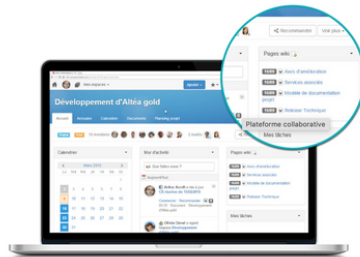
Company : JALIOS
Represented by : Erwan GUIZIOU
Website : www.jalios.com

Business Overview :

Jalios 1st French publisher on the Digital Workplace market: collaborative intranet and extranet, corporate social network, management and sharing ...

Creation date : 2001
Place : Le Chesnay et Freiburg

Turnover : 13,1 M€
Export Turnover : 10%
Staff : 90 people

Export areas : Morocco

Projects & achievements :

From 100 to 200,000 people in all sectors, public and private