

AFRICA HOTELS FRENCH CONSORTIUM



Valérie Renard (Caplain Group) and Sam Bahsoun (France Kitchen), members of Club Stratexio Ile-de-France, are the founders of the Africa Hotels French Consortium (AHFC).

AHFC is a French hotel consortium providing a joint response to the supply of services and products for hotels in Africa.



Business overview :

For over 75 years, Caplain Machines has been paving the way for creativity, talent and flavor in France and around the world.

The company's equipment is dedicated to the culinary trades: bakeries, pastry shops, hotels, catering establishments, kitchens... Products are manufactured in its new plant in Seine et Marne, in Brie Comte Robert, and specifically designed with eco-responsibility and CSR in mind.

A design office also offers turnkey solutions for bakery design. The integration of a test laboratory within this industry enables the most demanding customers to test the machines in real-life situations.

The new "Origine France Garantie" label is proof of the company's determination to fly the flag for France. All the steps taken within this new structure are underpinned by a history, a passion and undeniable know-how.

The company relies on a local distribution network in all French departments and overseas territories, as well as in over 120 countries.



Creation date : 1947

Location : Brie-Compte-Robert

Turnover : 5 M€

Export turnover : 3,5 M€

Staff : 20 people

Export areas : 120 pays

Projects & achievements :

- Hôtel Le Cheval Blanc - Paris
- Mercure - International - Cannes
- Club Med
- King Faisal hospital - Medinah Saudi Arabia
- Al Asha intercontinental - Saudi Arabia
- La Croix rouge - Syria
- Le Kaf Sofitel Hotel - Saudi Arabia
- Au Merveilleux de Fred
- Auchan Carrefour Cora (GMS)
- Calivigny Island - Grenada
- New Rest Ghana
- Le Taj VI Coim - India
- Residence Hotel - Tunis
- Les 2 Mamelles Hotel - Senegal
- JB - Madagascar
- Lycée professionnel - Mayotte
- Essalhi Real ties - Morocco
- Lusail Boulevard - Qatar
- Tenbek - Qatar
- Scarpetta Restaurant - Qatar
- Afpar CFPA - Saint André Réunion
- Bacar - Mayotte
- Bacha coffee - Singapore
- La Réserve - Switzerland
- Le Royal Mansour - Morocco
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Business overview :

Created in 2008, France Kitchen was born from Sam Bahoun's knowledge of the African market and the know-how of two renowned French manufacturers, Charvet created in 1934 and Tournus created in 1910.

The company designs and manufactures professional kitchen equipment (preparation, cooking equipment, dispensing equipment, bakery and pastry equipment, cold kitchen and laundry equipment) for hotels and collective or commercial catering.

A French company with expertise in professional kitchens that offers high quality catering equipment. It meets the most demanding needs, while maintaining an optimization of the budget with the best saving engineering, to satisfy the most demanding customers throughout the world.

From the design to the installation of each project, France Kitchen accompanies, and also offers an exceptional maintenance and after-sales service.



Creation date : 2009

Location : Soignolles en Brie (Seine et Marne)

Turnover : 3,6 M€

Export turnover : 99 %

Staff : 4 people

Export areas : Africa, Central Asia, Middle East

Projects & achievements :

- **ALGERIA** - Mercure Alger
- **BENIN** - Novotel Cotonou / CHU Abomey (Bouygues Bâtiment International) / Pendjari Safari Lodge
- **COMOROS** - Golden Tulip
- **IVORY COAST** - Novotel Abidjan / Radisson Abidjan / Pullman Abidjan / Mövenpick Abidjan (Bouygues Bâtiment International) / Palais Présidentiel / Restaurant NAMA
- **DJIBOUTI** - Base militaire de l'armée Française
- **ETHIOPIA** - Sheraton Addis / Pullman Addis
- **GABON** - Park Inn Libreville / Boulangeries PAUL / Palais Présidentiel de Libreville
- **KUWAIT** - Radisson Blu Hotel Koweït
- **CAMEROON** - Ibis Douala / Hilton Yaoundé / Onomo Douala / Garde Présidentielle
- **MALI** - Hôtel Onomo Bamako
- **NIGERIA** - Radisson Lagos / Radisson & Park Inn Lagos Aéroport
- **RWANDA** - Park Inn Kigali / One & Only
- **SOUTH SOUDAN** - Radisson Juba / Pyramid Continental Hotel
- **TANZANIA** - Zuri Zanzibar / Golden Tulip Zanzibar
- **TOGO** - Hôtel Onomo Lomé / Radisson Hotel & Convention Centre Lomé
- ...



Company : GAUTIER
Represented by : David SOULARD
Website : www.gautier.fr



Business overview :

Created in 1960 in the west of France, the Gautier group remains independent today and is managed by the Soulard family. Our 3 manufacturing sites located in France, in the heart of the Vendée region, and equipped with state-of-the-art industrial tools, ensure our production: a skilful blend of traditional know-how and industrial excellence.

Our ISO 9001 (1991) and ISO 14001 (2006) certifications highlight our quality management, a guarantee of our passion for a job well done. Furthermore, our QSE and CSR actions are confirmed by the LUCIE label in 2022 (based on the ISO 26000 standard).

We are committed to preserving the planet's resources, particularly through the development of the circular economy = our furniture is 100% eco-designed, using 50% recycled wood and 50% certified wood.

Our strengths:

We offer a wide range of products (living, dining, bedrooms, furnishings & storage, offices, meeting rooms, social areas, etc.), through different ranges and price positioning, and via several distribution channels in France and internationally (Franchise shops, Specialised Distributors, Contract Projects, Tenders, etc.). We have many years of approved and mastered logistical expertise, thanks in particular to our recognised experience in major exports (Africa, UAE, Europe, New Caledonia, etc.). We are able to offer multiple customisation possibilities for all types of projects and are able to follow up your projects with a dedicated expert advisor.



Creation date : 1960

Location : Le Boupère (85 – Vendée)

Turnover : 120 M€

Export turnover : 24 M€

Staff : 750 people

Export areas : Europe, Afrique, Emirats Arabes Unis ...

Projects & achievements :

Our latest achievements have mainly been in the field of head office fitting out. From small structures (MASSE CHARPENTE - France (85) = 25 workstations), to larger companies (MACONS PARISIENS - Paris France = 100 workstations, PARTENORD HABITAT - France Lille (59) = 240 workstations). These projects have allowed us to express our skills by placing cosy furniture elements (= GAUTIER) in these "office" environments. Our GAUTIER products, linked to our ability to adapt to customer demand, have also enabled us to carry out HOTEL fittings (LE GRAND TURC - France (85) = 45 rooms) or HOTEL Residences (LES CITADINES - France Strasbourg (67) = 100 rooms).

Company : TB CONSULTANT
Represented by : Thierry BLANC
Website : www.tb-consultant.com



Business overview :

Created by Thierry BLANC in January 2015, whose experience is based on 17 years as an assembler, repairman in refrigeration, air conditioning and kitchen equipment, then 11 years as Technical Director in charge of technical and commercial management of design offices and large account customers for a hotel equipment company, is a technical design office for the design and construction of professional kitchens, bars and laundry rooms.



Creation date : 2015

**Location : 145, Chemin des Messugues
83550 VIDAUBAN - VAR**

Turnover: 450 K€

**Export turnover : 250 K€
Staff : 3 people**

Export areas : Spain, Portugal, Greece, Italy, Senegal, Seychelles, Mauritius, Mexico, Dominican Republic, Canada, USA, Congo...

Projects & achievements :

- SAMOENS - France
- LA PALMYRE - France
- ARC 1600 - France
- TIGNES - France
- LA ROSIERE - France
- VAL D'ISERE - France
- L'ALPE D'HUEZ - France
- SERRECHEVALIER - France
- PEISEY NANCROIX - France
- VALMOREL - France
- VITTEL - France
- CARGESE - Corse
- MARBELLA - Espagne
- DA BALAIÀ à Albufeira - Portugal
- GREGOLIMANO - Grèce
- KOS - Grèce
- SANSICARIO - Italie
- CEFALU - Italie
- KAMARINA (école de cuisine) - Italie
- CAP SKIRRING - Sénégal
- Ste ANNE - Seychelles
- LA POINTE AUX CANONNIERS - L'île Maurice
- ALBION - L'île Maurice
- LA CARAVELLE - Guadeloupe
- LES BOUCANIERES - Martinique
- MICHES Punta Cana - République Dominicaine
- CANCUN - Mexique
- CHARLEVOIX - Québec
- UTAH - Etats Unis
- TURKOISE - Iles Turk et Caïques
- ...



Company : HOME SPIRIT
Represented by : Marine VIGNON
Website : www.homespirit.fr



Business overview :

Home Spirit is a family business created in 1965, specialized in the manufacture of sofas in the North of France. In March 2022, the company was rewarded for its commitment by obtaining the "Origine France Garanti" certification. Since its creation the company has an eco-responsible approach with 80% of raw materials purchased within 100km, recycling of waste for heating...

As a manufacturer, we have a design office that can create for you and with you your sofa.



Creation date : 1965

Location : Neuville en Ferrain (59)

Turnover : 15 M€

Export turnover : 2 M€

Staff : 120 personnes

Zones d'exportation : Luxembourg, Netherlands, Spain, Portugal, Italy, Germany, Sweden, Denmark, Finland, Norway, Austria, Croatia, Czech Republic, USA, Uruguay, Peru, Brazil...

Projets et réalisations :

- Maison & hotel Sibuet
- Le Bois Dormant - Champagne
- Hotel Tandem - Strasbourg
- Best western - Maçon
- Château Saint-Jean - Montluçon
- Mercure de Marcq
- Bercail - Wambrechies
- Domaine la Tuilière - Autry-Issards
- Chalet 1802 - Chamonix
- Chalet hotel de la Croix-Fry - Manigod
- La ferme de Praz - Megève...

Company : LAFUMA MOBILIER
Represented by : Eloi HANS
Web site : www.lafuma-mobilier.fr



Présentation de l'activité :

Since 1954 LAFUMA MOBILIER has been designing, developing and manufacturing durable outdoor furniture in metal and textile.

From garden furniture for relaxing at home, by the pool or on the terrace, to dining ranges or the famous Pop Up lounge chair the famous Pop Up lounge chair, LAFUMA MOBILIER has been seducing well-being lovers for nearly 70 years.

With its excellent industrial know-how, the brand has created specific ranges that meet the expectations of professionals with many custom-made services. Durability, comfort and style are the common values of all the brand's creations.

Inspired furniture, designed and manufactured in France.



Creation date : 1954

Location : Anneyron-Drôme-France

Turnover : 60 M€

Export Turnover : 33,6 M€

Staff : 150 people

Export areas : Europe, USA, UK, japan ...

Projects & achievements :

- The Hostellerie de levernois
- Hotel cantemerle
- Mademoiselle Val d'Isère
- Hotel la lauzière Supply of outdoor furnishing products
- The collectors, Sowell, Odalys, Suite AppartHotel referenced supplier.



Company : DYNAMIC

Represented by : Philippe MANDIN - DIRAISON

Website : www.dynamicmixers.com



Business overview :

DYNAMIC offers a whole range of food preparation equipment used in professional kitchens, whether they are gastronomic or collective.

Inventor of the professional blender, DYNAMIC is also the inventor of the professional salad spinner. A wide range completed by the manual vegetable cutters and more recently the Combined, Cutters, Electric vegetable cutters



Creation date : 1964

Location : Mortagne Sur Sèvre (85)

Turnover : 20 M€

Export turnover : 17 M€

Staff : +50 people

Export areas : + de 120 pays

Projets et réalisations :





Business overview :

From 1937 to today, Subrenat has adapted and has been innovative to provide various industries with technical and custom-made textiles.

Based on this expertise, Easytex was created 20 years ago to offer facilitating solutions for hotels, resorts, holiday parks, and every other hospitality professionals. Through one-stop shopping, we provide mattresses, pillows, duvets, protectors, and bed & bath linens.

What makes Easytex different is that we have built our product portfolio with our key accounts, such as Accor, Louvre Hotel Group, and Best Western. Starting from their issues, we created the perfect cost-effective & time-saving solutions.

Our baseline "Welcome simplicity" has been widely approved by our customers. Indeed, our products:

- Make the housekeepers' life easier
- Guarantee comfort and cleanliness; hotels or resorts are happy to avoid all bad reviews on social media or booking platforms
- Are cost-effective, help reduce general costs of linen management
- We have a full range of sustainable products

Follow us on our website <http://easytex.uk/> and on LinkedIn: Easytex International



Creation date : 1937
Location : Mouvaux (59)

Turnover : 45 M€
Export turnover : 2,25 M€
Staff : 70 people

Export areas : DOM-TOM, Espagne, Portugal, Italie, Allemagne, Belgique, Pays-Bas, Luxembourg, Croatie, Etats-Unis, Emirats Arabes Unis ...

Projects & achievements :

- In partnership with Accor Southern Europe, Best Western, Louvre Hotel Group
- Co-development with Accor of reusable pillow and mattress protections used by all their brands
- Creation of the " collection program" in 2010 aiming to provide a recycling & upcycling solutions for our used products. More than 15 tons were collected this year, thanks to which, we created hangers and outdoor tables for our hotel or holiday parks customers.
- A foot in the US for the last 10 years through a local distributor
- Launch of WePlanet, our ambitious program to reduce our environmental impact and develop eco-conception of our products. For instance:
 - by reducing single use packaging from our best sellers, we have reduced plastic packaging by 65%
 - we chose to promote work integration by working with disabled people for our Welcome kits production
- 2022 : more than 12,000 customers in 10 different countries are trusting us



Company : BRC
Represented by : Alexandre DUVAL
Website : www.brcsa.com



Business overview :

BRC is the only French producer of flying insect control solutions and a leading manufacturer of innovative hygiene equipment such as 304 stainless steel sterilisation cupboards and sinks.

BRC Group offers high-end solutions to fight against pests and protect goods and people. It contributes to the professionalization of pest control services globally. The strategy of BRC is to develop sustainable and eco-designed products. The robustness of our designs makes it possible to extend the life of our products by offering solutions based on ultraviolet LEDs, which in addition contribute to the reduction of energy consumption.

BRC also designs and manufactures connected objects to support its customers by reducing the emissions generated of pest control agent driving to their cutstomers. BRC Group participates with its distributor and service provider customers in improving hygiene conditions by integrating new and more virtuous technologies : alternative to the use of pesticides, reduction of energy consumption, limitation of the consumption of natural resources, reduction of the carbon footprint, recycling of materials, local production, sustainable Lean, and eco-design.



Creation date : 1943

Location : Bouaye

Turnover : 5,8 M€

Export turnover : 1,9 M€

Staff : 32 people

Export areas : Europe, Africa, Middle East, Oceania...

Projects & achievements :

BRC group is proud to have carried out projects during the health crisis to protect people by offering virucidal disinfection cabinets (high school in Ile de France for virtual reality helmets and opticians in France for glasses) in order to reduce the use of chemicals but also to improve the safety of their users and customers.

BRC Up (sister company) offers the HW system, a heating process against bedbugs. This non-chemical system, solely based on heat demonstrates the eco-responsible approach of BRC & BRC UP. A massive project have also been in place with our partners, to help fight against the bedbugs pestfree, in preparation of the Olympics 2024. Purification and air treatment are the pillars of development with the help of our R&D who is working on new products based on UVC LED technology. Internationally, the BRC group aims to conquer new markets, particularly in Eastern European countries and in Africa / Middle East.



Company : FOURS FRINGUAND
Represented by : Jean-Sebastien RAUWEL
Website : www.foursfringand.com



Business overview :

Fours Fringand is an independent French manufacturer of ovens for the bakery-pastry industry for nearly 100 years. A key partner for artisan and industrial bakers and pastry chefs, Fours Fringand offers the entire range of bakery and pastry ovens.

Fours Fringand is a 100% French manufacturer of ovens for bakeries and pastry shops since 1928 in eastern France.

Fours Fringand can meet all types of baking in bakeries and pastry shops through a complete range of ovens.

Annular tube ovens with masonry ducts

Annular tube ovens with metal conduits with the possibility of combined energies: gas or oil floors and electric floors

Electric ovens with elevator-furnace integrated in the frontage

Ventilated ovens

Traditional brick facade - Facades on request

Compact modular deck ovens

Rotary ovens with carts

Characterized by their robustness and reliability, Fringand ovens allow all users to work with equipment designed with noble and solid materials. Our customers save energy and are guaranteed continuity of production and baking quality for their final products.



Creation date : 1928

Location : Illange, Moselle (57) - FRANCE

Turnover : 8 M€

Chiffre d'affaires Export : 500 K€

Staff : N/C

Export areas : Germany, Belgium, Switzerland, Netherlands, Canada, United States, United Arab Emirates, Taiwan, Hong Kong...

Projects & achievements :

- Hôtel One & Only The Palm - Dubaï (United Arab Emirates)
- Boulangeries Feuillette (France)
- Upper Crust - Washington (USA) etc....

Company : DECOTEC
Represented by : Isabelle DE BRAY
Website : www.decotec.fr

DECOTEC
créateur & fabricant français



Business overview :

Since 1974, DECOTEC has been designing and manufacturing furniture and bathroom accessories in France. Know-how, excellence and elegance have accompanied DECOTEC since its creation, recognised by the EPV label - Entreprise du Patrimoine Vivant - awarded by the French government. The unique design of our collections is based on the combination of carefully selected materials and our careful finishing, bringing functionality and modernity

Decotec masters the entire manufacturing chain of its furniture thanks to the moulders, ceramists, joiners and lacquerers who work in 5 integrated workshops in Tuffé in the Sarthe; the metal workshop where steel and stainless steel are transformed into accessories, consoles and furniture. Chroming, epoxy, polishing, machining and brushing sublimate the finishes of our collections; painting, as Decotec is a specialist in lacquering; joinery, where solid wood, MDF, melamine and veneer panels are worked with meticulous care; the composite workshop where DECOTEC has developed a unique technology in the field of synthetic materials, Ceramyl® and Solid surface, and continues to invest in research; assembly, since each piece of furniture is assembled by a single operator, who checks it before packing it. The same attention is paid to mirrors, cabinets, columns and washbasins.

We create and manufacture on demand washbasins and one-piece tops in Solid Surface composite that can be cut to size and any type of support for specific hotel projects. For architects, Decotec Studio is the preferred partner for custom projects and work with craftsmen. Do not hesitate to contact us.



Creation date : 1974

Location : En région Pays de la Loire, dans la Sarthe à Tuffé, près du Mans

Turnover : 30 M€

Export turnover : 2 M€

Staff : 170 people

Export areas : Europe - Germany, Switzerland, Belgium, USA, Canada...

Projects & achievements :

Various realizations for Vinci - in particular a program of basins in the Olympic village; for Kaufman; for the Cheval Blanc hotel in Vonnas, the NegreCoste in Aix-en-Provence for example.



Company : LA CUISINE FRANÇAISE
Represented by : Isabelle DE BRAY
Website : www.lacuisinefrancaise.fr

La Cuisine Française®



Business overview :

Since 1821, carpenters and cabinet makers have been working in Pré-en-Pail in Mayenne to create exceptional kitchen furniture. In 1998, the company became La Cuisine Française®, with 50 craftsmen offering exclusive top-of-the-range models. The kitchens are designed and manufactured individually made-to-measure with a demand for perfection that perpetuates the professionalism of authentic wood craftsmen. Used as the main material, wood is the ideal support to appreciate the finishes for which the brand is renowned, such as the "18th century" patina, but also the new trends of brushed wood, matt or waxed varnish, contemporary wood with matt or satin lacquers and precious wood veneers with matt or glossy varnish, mixed materials with metal; our materials have a low environmental impact, wood from eco-certified forests, lacquers, water-based varnishes and stains and resinous wood with natural glueing...

Our ambition is to guarantee sustainable production that respects the environment, to find technical and design solutions for your projects with a sense of service, to promote the French art of living and to be the privileged partner of your personalised and sought-after interiors.

Quality, Exigence, Know-how, Inspiration and Creativity are the values of La Cuisine Française®, recognised as EPV - Entreprise du Patrimoine Vivant, a label awarded by the French State.



Creation date : 1821

Location : Pré-en-Pail (Sarthe, France)

Turnover : 4 M€

Export Turnover : 0,3 M€

staff : 50 people

Export Zones : Russia, China, Qatar, Switzerland and Belgium

Projects & Achievements :

Very high quality kitchens made to order in Russia, China, Qatar, Switzerland and Belgium.



Company : SGIV
Represented by : Amaury SIMON
Website : www.sgiv-enseignes.com



Business overview :

"YOUR SIGN... YOUR BRAND IMAGE "

OUR BUSINESS: Finding the harmony between shapes, colors and materials to highlight your signs and your signage to enhance your brand.

Since 2004, SGIV - Global Solution of Visual Identity, accompanies its customers in France and abroad in complex deployments of visual identity (PEUGEOT, PICARD...)

From design, to manufacturing, to installation and maintenance, our teams are at your service, able to accompany you at every stage of your project in France and abroad.

Established since 2009 in Africa, we have set up our head office SGIV AFRICA in Pointe Noire, Congo Brazzaville.

This location allows us to reach out to the DRC, Gabon, Togo, Benin, Senegal, ... to better serve our African customers mainly in banking networks (BGFI Bank, ORABANK, Banque Postale, BCI ...)

We invite you to discover... Our Global Solution of Visual Identity



Creation date : 2004

Location :

Turnover : 4 M€

Export turnover : 0,4 M€

Staff : 25 people

Exportation areas : Congo, Rdc, Gabon, Benin, Togo, Ivory Coast, Senegal

Projects & achievements :

- **France:** PEUGEOT 250 points of sale / GUY HOQUET 600 branches / PICARD 1000 stores
- **Export :** Network banks / BGFI Bank : 90 branches (congo, rdc, Gabon, ...) / Banque postale 25 branches / BCI : 10 branches
- **Mobalpa** 250 stores
- **The Original Hotel**

Business overview :

AGP (Assistance Générale Protection) is an independent French group headed by Frédéric Anfray, whose adventure began in 1977 with the creation of the first company, POLET, by Bernard Polet. Today, it groups together a set of complementary companies in the fields of fire safety, natural smoke extraction, ventilation and building comfort. Its systems, installed preventively, have already demonstrated their usefulness and necessity on many occasions to save lives and avoid tragedies!

As a privileged partner, AGP demonstrates its capacity to adapt and innovate in the face of precise and specific problems. With its experience, expertise and partnerships built up over the decades, the company is able to offer unique, robust and proven solutions on the market, often in complex configurations.



Creation date : 1977

Location : Cannes - cote d'azur

Turnover : 12 M€

Export turnover : N/C

Staff : 49 people

Export areas : Europe, Africa, Caribbean, Pacific, Asia, USA, Canada ...

Projects & achievements :

- **Berlin (DE) - Lindemann Hotel - Schloss Hotel**
- **Hambourg (DE) - Bentley**
- **Köln (DE) - Hamacher Hotel**
- **Barcelone (ESP) - Hôtel Majestic**
- **Majorque (ESP) - Cap Rocat**
- **Palma de Majorque (ESP) - Toka Hotel Slu**
- **Las Palmas (ESP) - Gran Melià Palacio de Isora**
- **San Sebastian (ESP) - Hôtel Maria Christina**
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Company : Archetype Group
Represented by : Guillaume CROUZET
Website : www.archetype-group.com



Business overview :

Archetype Group is a French leading international construction consultancy company, we are shaping buildings that last with a full range of consulting services: Architecture & Master Planning, Building Engineering, Project & Cost Management.

Since 2002, Archetype Group has been working on over 1,500 projects in 50 different countries. With a thousand of collaborators on four continents, we have showcased our expertise, our experience, and our knowledge at the service of hospitality and real estate projects.

Archetype Group has also been a long-time player in green buildings design, collaborating and advocating with public and private environmental organizations. Archetype Group is committed to a zero and low carbon footprint, recognized by the Excellence in Design for Greater Efficiencies (EDGE).

Archetype Group has received numerous accolades for its work in the hospitality industry, including the coveted Conde Nast Traveler Reader's Choice Award in 2022, with five of their projects ranked in the top seven in the ASEAN region and two in the top eleven in India. This is a perfect demonstration of Archetype's successful track record in the consultancy business recognized by the hotels' customers.



Creation date : 2022

Location : France

Turnover : 40 M€

staff : 1 000 people

Export Zones : Africa / Asia / Latin America

Projects & Achievements :

- **ACCOR HOTELS** : Banyan Tree Lang Co / Novotel Kolkata / Pullman Novotel / Raffles Hotel Le Royal / Raffles Grand Hotel D'angkor / Sofitel Metropole Hanoi / Fairmont Djibouti / Sofitel Ivoire
- **AMAN RESORTS** : Amanoi Resort / Amansara / Aman Nai Lert
- **AZERA RESORTS** : Azerai Can Tho Azerai / La Residence Hue
- **CAPELLA HOTELS & RESORTS** : Capella Bangkok
- **FOUR SEASONS** : Four Seasons Hotel Bangkok / Four Seasons Hotel Jakarta
- **HYATT** : Grand Hyatt Hotel / Hyatt Regency Sukhumvit / Hyatt Regency Ahmedabad
- **MANDARIN ORIENTAL** : Mandarin Oriental Bangkok
- **MARRIOTT** : JW Marriott Hotel / Sheraton Hotel / Four Point by Sheraton / The Ritz-Carlton Residences / Renaissance Hotel
- **MINOR HOTELS** : Anantara Angkor
- **SHANGRI-LA** : Shangri-La Ulaanbaatar
- **START GROUP** : Emion Hotel Phom Penh
- **ZANNIER HOTELS** : Zannier Bai San Ho / Excelsior Yangon





Business overview :

LAROQ is a French sports equipment manufacturer made for professionals.

Initially oriented toward high-level sports, the company gradually spread its activity towards the fitness sector. LAROQ now offers a large panel of sports machines and accessories that range from physical preparation to performance to cardio training and fitness.

Every equipment has been developed in close collaboration with biomechanical specialists, athletes and recognized physical trainers. LAROQ machines are thus conceived to meet the needs of the most demanding users.

From the conception to the prototyping to welding, including the paintwork, assembly and upholstery, the overall production takes place on-site in the French region of Provence. This mastery of the entire manufacturing process allows us to go very far in the customization of various characteristics of the machines. This includes close attention to the upholstery, the frame colours or even the logos of the equipment.



Creation date : 1989

Location : La Roque d'Antheron, France

Turnover : 7 M€

Export Turnover : 1 M€

staff : 54 people

Export Zones : Belgium, Luxemburg, Switzerland, United Kingdom, Morocco, Tunisia, Algeria, Egypt, Mali, China...

Projects & Achievements :

- **White Pearl Lodge Spa (La Plagne),**
- **Terga Plage (Algeria),**
- **Hôtel Trevani (Mayotte)**
- **High-level sports : INSEP, CREPS (Hauts de France, Pays de la Loire...), Wellness Technology (China)**
- **Institutions : Army (Algeria), Economat des Armées (several bases in Africa), European Parliament (Luxemburg)**
- **Gyms : MyGym (Angers, La Réunion), L'Orange Bleue (France), Gymophobics (UK), David Fitness (Switzerland)**
- **Hotel Industry: White Pearl Lodge Spa (La Plagne), Terga Plage (Algeria), Hôtel Trevani**



Company : FERMOB
Represented by : François DEPAIX
Website : www.fermob.com



Business overview :

Originally a creator and manufacturer of colorful metal tables and chairs, French brand Fermob now offers a wide range of outdoor furniture, decorative accessories and a recently introduced collection of lighting solutions. Based near Lyon in France, Fermob designs products for both professionals and individuals and benefits from a reputation as a leading garden, terrace, and public space furnishing specialist. The comprehensive-nature of our collections and their diversity allow you to play with styles, products and colours, transforming each terrace into a unique space that reflects who you are.



Creation date : 1989
Location : Thoissey, Anneyron and Mâcon, France

Turnover : 120 M€
Export Turnover : 46 %
staff : 450 people

Export Zones : +60 countries.

Projects & Achievements :

- Times Square – New York - USA
- Harvard University – Cambridge - USA
- Marunouchi street – Osaka, Japon
- Jardin du Luxembourg – Paris France
- Angama Mara – Nairobi, Kenya
- OZO Phuket, Kata Beach – Phuket, Thaïlande
- Maxx Royal Hotel – Antalya, Turquie
- Sofitel – Dubai, UAE
- Saket City Hospital – New Delhi, Inde
- Babylonstoren – Simondium - Afrique du Sud
- La cité interdite – Pékin - Chine
- Toby's Estate - Koweït
- La Manounia – Marrakech – Maroc
- Shell House – Sydney - Australie
- The standard Hotel – Hua Hin – Thaïlande
- ...

Company : RM MOBILIER
Represented by : François JONCQUEZ
Website : www.rm-mobilier.fr



Business overview :

Since 1958, we've been manufacturing mid-range and high-end furniture in our 4500m2 workshops on the outskirts of Lille (Joinery - Foaming - Cutting and Sewing - Trimming - Ironwork - Powder-coating). We produce directly for international chains, for independents via a network of resellers, and work with a large number of decorators and designers.

Our raw materials are locally sourced to minimize our carbon footprint.

Wood: We source 70% PEFC. From France: Beech, Oak, Fir.

foam: sourced in France and EEC.

Fabrics: 60% French, or according to customer choice, English, German, Italian or Spanish.

trays: manufactured on 2 sites, less than 300km from our workshops.

Steel: France or Italy. Assembly and painting at our Noyelles site (Lille-59). Polyester powder-coating treatment + polymerization and finishing, with no rejects.

85% of our unused raw materials are returned to our suppliers for recycling.



Creation date : 1958

Location : 59139 Noyelles les Seclin , France

Turnover : 5.9 M€

Export Turnover : NC

staff : 34 people

Export Zones : NC.

Projects & Achievements :

- 190 construction & renovation projects : HOTEL - RESTAURANT - BRASSERIE - OPEN SPACE - COWORKING OFFICES - RECEPTION . . .

Company : GHM
Represented by : Frédéric MINCK
Website : www.ghm.fr



Business overview :

GHM HAS BEEN FURNISHING PUBLIC SPACES SINCE 1837. GHM accompanies you on a daily basis in each of your hotel design projects. GHM is first and foremost a formidable creative force, backed up by unique manufacturing resources in the largest art foundry in Europe.

A RANGE OF OUTDOOR DESIGNED FURNITURE. Hotel guests spontaneously prefer shady terraces and gardens. The choice of outdoor furniture for hotels is therefore strategic. It must be of high quality and several criteria must be considered, such as design, ergonomics, coherence between the styles offered in the same establishment and the authenticity of the materials that make guests feel sensations when they use them. GHM offers a range of furniture and outdoor lighting solutions from renowned designers who are experts in the field. Tried and tested in the public space, our creations have a natural place in the very welcoming hotel spaces.

FRENCH MANUFACTURING, SUSTAINABLE AND RESPECTFUL. Our unique know-how is expressed by offering product ranges in cast iron, a process that allows for original shapes while offering a low carbon footprint due to its very high recyclability. Strong, resistant, and durable, GHM's furniture range is distinguished by its exceptional resistance qualities. GHM outdoor furniture lines offer outstanding physical comfort and chic visual harmony.

DECORATIVE HARDWARE. Since 1840, GHM has been involved in the architecture of buildings and facades thanks to the scope and diversification of its "decorative hardware" range, which was born in the Haussmann era. As the proud heir to the "Durenne" and "Val d'Osne" master forge, GHM has established its know-how as a designer and manufacturer. Today, the company has a large collection of cast iron products to meet your expectations in terms of building cast iron.



Creation date : 1937

Location : Sommevoire, France

Turnover : 90 M€

Export Turnover : 10 M€

Staff : 450 people

Export Zones : Kingdom of Saudi Arabia, Egypt, Abu Dhabi, Bahamas, USA, Monaco ...

Projects & Achievements :

- Kingdom of Saudi Arabia - Prince Sultan, King Khaled, Aziah & Bouhabiah Palaces
- Egypt - Abdeen Royal Palace
- Abu Dhabi - Al Jazira Ghantoot, Al Fallah & Intercontinental hotels
- Bahamas - Club Med
- USA - Las Vegas Hôtel de Paris
- Monaco - Hôtel de Paris
- Paris - L'Horset Opera, Le Louvre & Crillon

Company : STELLINOX
Represented by : Lionel COTTE
Website : www.stellinox.eu



Business overview :

Founded in 1955 in Thiers in the Auvergne region of France, Stellinox is historically a manufacturer specializing in the stamping of stainless steel dishes for all catering professionals. Over the past 30 years, Stellinox has diversified by offering products from the leading European manufacturers in the sector. It offers a diversified range covering food preparation equipment, cooking, room service, buffet-breakfast, events and display dishes. The range is aimed at the hotel and catering sector, institutional foodservice, caterers and supermarkets.

Founded in 1955 in Thiers (well known for knives manufacturing), Stellinox has always been specialized in stainless steel deep-drawing of trays and dishes for Horeca market. Over the years, Stellinox has also added to its range items of major european manufacturers for OS&E range. Stellinox covers wide range for cookware, serving items, breakfast buffets, tableware, bar, and delicatessen displays.



Creation date : 1955
Location : Thiers (63)

Turnover : 1,6 M€
Export turnover : 250 K€
Staff : 10 people

Export zones : Benelux, Ireland, Italy, Overseas, Morocco, UAE, USA, etc...

Projects & Achievements :

- Hôtel Regency Tunis; Hôtel Four Seasons Bora Bora, Hôtel Eden Rock Saint Barth, Coral Strand Hotel (Seychelles).
- Via resellers : Rapid Supplies (UAE), Yakka Restauration (La Réunion); Arcade Equipement (Morocco), General Supply (Cameroon); Cumadex (Morocco); Paderno (Italy); ARSI LABORA UTAMA (Indonesia); Enter Engeneering (Singapore/Ouzbekistan)

Company : LE JACQUARD FRANÇAIS
Represented by : Anne-Sophie PERNETTE
Website : www.le-jacquard-francais.fr/



Business overview :

Le Jacquard Français is a top -of -the -range household linen brand that manufactures table, kitchen and bath linens woven in jacquard in the heart of the Vosges, in Gérardmer .

The exceptional textile manufacturer Le Jacquard Français is a great story of men and women with a passion for their work . Since 1888 , each of them has contributed to building this one -of - a -kind brand of table linens . Our weavers, tiers, warpers and slashers, all performing their tasks with expertise and enthusiasm, have always been the driving force of our production site located in Gérardmer, Eastern France . Leader in the high -end table linens market, Le Jacquard Français reaches private consumers through a selective distribution network of over 1500 retailers across the world. Being a division of Elis, a globally recognized hospitality provider, Le Jacquard Français has harnessed its experience to develop a collection of high -end, tailor -made linens for hotel and restaurant professionals

Hospitality professionals select Le Jacquard Français linens for their quality and durability, allowing laundry care, offering a line that reflects the image of hotels and restaurants with French sophistication and elegance. Le Jacquard Français also offers service of customization and “made-to-measure”.



Creation date : 1888

Location : Manufacture à Gérardmer / Showroom à Suresnes)

Turnover : 12 M€

Export turnover : 5,5 M€

Staff : 120 people

Export zones : Europe, Asia, USA, Canada Central and South America, Oceania, North Africa, Africa, French overseas departments and territories...

Projects et achievements :

- Mandarin Oriental et restaurant Sur-Mesure par Thierry Marx
- Fouquet's
- Georges V
- Péninsula
- Joel Robuchon St Barth et New York
- Couronne de Belgique
- Cheval Blanc St Barth
- Plaza Athénée
- Hotels Barrière
- Alain Ducasse

Company : GROUPE JULES CUNIN
Represented by : Serge CUNIN
Website : www.cunin.com/fr/accueil.html



Business overview :

- HVAC & THERMAL
- PLUMBING
- PROCESS PIPING
- MAINTENANCE FACILITY MANAGEMENT
- ENERGY PRODUCTION DISTRICT
- HEATING URBAN HEATING
- INDUSTRIAL HEATING
- INDUSTRIAL TERTIARY SECTOR VENTILATION



Creation date : 1906

Location : VITTEL GRAND EST France, MARSEILLE France)

Turnover : 19 M€

Export turnover : 15 M€

Staff : 70 people

Export zones : Maghreb, West Africa, Central Africa, Ethiopia, Ukraine, Russia

Projects et achievements :

- **HOTEL HYATT SOTCHI RUSSIE**
 - Heating production
 - Cold production
 - Electrical backup
 - Electrical transformer and distribution substations
 - Ventilation/smoke removal
- **HOTEL RADISSON BLU N'DJAMENA - TCHAD**
 - Cold production
 - Wastewater treatment plant
 - Ventilation/Climatisation/Plumbing
 - Emergency electrical unit
 - Fire detection/smoke removal
 - Pool



Business overview :

SportCom has been a French combat sports and martial arts equipment manufacturer for twenty years. Specialized in boxing rings, punching bag racks and the installation of combat sport rooms, this Nantes-based SME stands out with its image of expert and specialist in combat sports. Thanks to its qualified design and technical team that accompanies you in your projects from A to Z, SportCom is able to provide you a premium and versatile fight zone, with punching bags and boxing rings, adapted to your image.

The involvement of the R&D team in the in-depth research of each project needs is an added value for all our customers. Our expertise in the entire manufacturing process allows us to be very precise in the customization of various characteristics of the products (colors, logo, dimensions...) to best suit the needs of our customers and their sport rooms. SportCom productions are thus created to meet the needs of the most demanding users, for whom the products are customizable to their demand.



Creation date : 2003
Location : Nantes, France)

Turnover : 6 M€
Export turnover : 1,6 M€
Staff : 20 people

Export zones : N/C

Projects et achievements :

- Villa M, Paris
- Carlton, Cannes
- Boxium, Olympic boxer Souleymane Cissokho's sport room
- Apollo, France
- Temple de Noble Art, Paris
- France Boxing, John Dovy, Paris
- Clay's, Berlin
- Official supplier of the London 2012 Olympic Games



Company : DÉCOADER
Represented by : Thierry BORRAT
Website : www.decoader.com



Business overview :

DécoAder is specialized in digital printing and the installation of adhesive films in 5 sectors such as public transport, events, construction, vehiclefleet and nautical.



Creation date : 1972

Location : 3 Avenue du 1er mai, 91120 Palaiseau, France)

Turnover : 9,2 M€

Export turnover : 63 k€

Staff : 75 people

Export zones : N/C

Projects et achievements :

- **Accor - Hôtels F1 : Remodeling of the furniture**
- **Accor - Hôtels F1 : Directional signage**
- **Accor - Hôtel Ibis : Concept Sweetroom : Circulation decoration**
- **Accor - Hôtel Ibis budget : Door numbering, Circulation signage**
- **Accor Invest : Acoustic frames**
- **Solar film**
- **Bedhead visuals**
- **Shower cabin and bathroom remodeling**
- **Doors numbering, directional signage**
- **Lifibase decoration**

Company : ZENCONNECT
Represented by : Olivier MARNAC
Website : www.zenconnect.fr

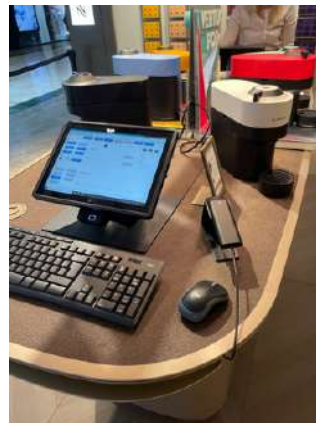


Business overview :

Founded in 2012, Zenconnect specializes in IT network integration, WiFi, telecom & SD-WAN, cybersecurity, IoT, and cloud.

Zenconnect supports its customers in their modernization and digitalization projects, so that they can focus on their businesses, lower their costs by rationalizing their IT, and increase their business steering through innovative solutions.

Zenconnect's solutions and services are aimed at all business sectors, including Franchises/ Retail, Industry & Transportation, Services, French Tech, Education, Hospitality, and Public Sector.



Creation date : 2012

Location : 233 rue Etienne Marcel, 93100 Montreuil)

Turnover : 11 M€

Export turnover : 1 M€

Staff : 60 people

Export zones : Europe, Maghreb, North America, Middle-East

Projects et achievements :

- Shangri-La
- Novotel
- Pullman
- Groupe Bertrand hôtellerie

